

A Publicly Traded Venture Capital Company Investing in Tiny Technology

### FIRST QUARTER REPORT 2005

#### **Fellow Shareholders:**

In our report to shareholders for the quarter ended September 30, 2004, we asked you to let us know if you preferred to continue to receive the quarterly reports in printed and mailed form, as opposed to our simply posting them on our website, www.TinyTechVC.com. We received pro and con comments, but there were enough requests for them in written form for us to continue printing and mailing them for the time being. We thank those of you who commented to us on both sides of the issue.

The most significant development during the first quarter was Alexei A. Andreev joining the firm as a Managing Director and as an Executive Vice President. Mr. Andreev is opening an office for us in Northern California, where we have made a number of tiny technology-enabled investments. Prior to joining Harris & Harris Group, he worked as an associate for Draper Fisher Jurvetson, a large venture capital firm that is a leader in investing in nanotechnology, and TLcom Capital Partners, a London-based venture capital fund. Previously, he was an Associate with Renaissance Capital Group/Sputnik Funds, a private equity fund in Moscow. He was also a researcher at the Centre of Nanotechnology, Isan, in Troitsk, Russia, at the Laboratory of Nanophysics. He was graduated with a Ph.D. degree from the Moscow Steel and Alloys Institute, where he had previously received a B.S. degree, with honors, in Engineering/Material Sciences. He also was graduated with an M.B.A. from the Stanford Graduate School of Business. In summary, he brings a combination of scientific expertise in nanotechnology and training and work experience in venture capital that makes him an excellent and appropriate addition to our team.

During the quarter, we made one new investment of \$1,500,000 in Zia Laser, Inc, and five follow-on investments for a total of \$2,244,076, in Cambrios, Inc., Nantero, Inc., Nanomix, Inc., Starfire Systems, Inc., and NanoOpto Corporation. Since our investment in Nantero, Inc., in 2001, our last 22 initial investments have been in tiny technology-enabled companies. Including follow-on investments, we have now invested a cumulative total of \$29,124,638 in tiny technology-enabled companies since 2001. Our deal flow remains robust, and the growth of our tiny technology portfolio on the basis of cost has followed an exponential curve since 2001.

The decline of \$2,233,447 in the first quarter in our net asset value reflected, among other things, the decline of \$2,250,029 in the value of our shares in NeuroMetrix, Inc. (Nasdaq: NURO), which went public in July 2004. Because our 1,137,570 shares of NURO are currently our most highly valued holding, the volatility of NURO's stock price is now a significant influence on our net asset value and net asset value per share. NURO closed on December 31, 2004, at \$11.75, versus \$9.55 on March 31, 2005.

The most recent issue of *Small Times* magazine, dated April 2005, lists the six venture capital rounds in 2005, to the date of publication, that *Small Times* identifies as nanotechnology investments. Harris & Harris Group led one round (Nanomix, Inc.), was the only institutional investor in another (Starfire Systems, Inc.), and participated in two of the others (NanoOpto Corp. and Nantero, Inc.). Only one other venture capital firm was listed as participating in as many as two of the six rounds.

The stock market has been in decline since the beginning of 2005, an adverse environment for initial public offerings of new, technology-driven companies. Moreover, small companies in particular are more hesitant about going public because of the recently increased regulatory burden on publicly traded companies. But this same environment has been propitious for firms such as ours that are in an active investment mode: valuations of technology-based venture capital deals have, by and large, remained reasonable. During this period of stock market weakness, particularly for smaller companies, we have been, as always, appreciative of your support as fellow shareholders.

Charles E. Harris

Chairman and Chief Executive Officer

Managing Director

Douglas W. Jamison

President and Chief Operating Officer

Managing Director

Daniel V. Leff

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**Executive Vice President** 

Managing Director

Alexei A. Andreev Executive Vice President

Managing Director

May 9, 2005

This letter may contain statements of a forward-looking nature relating to future events. These forward-looking statements are subject to the inherent uncertainties in predicting future results and conditions. These statements reflect the Company's current beliefs, and a number of important factors could cause actual results to differ materially from those expressed in this letter. Please see the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2004, and the Company's report on Form 10-Q for the quarter ended March 31, 2005, filed with the Securities and Exchange Commission, for a more detailed discussion of the risks and uncertainties associated with the Company's business, including but not limited to the risks and uncertainties associated with venture capital investing and other significant factors that could affect the Company's actual results. Except as otherwise required by Federal securities laws, Harris & Harris Group, Inc.®, undertakes no obligation to update or revise these forward-looking statements to reflect new events or uncertainties. The references to portfolio company websites have been provided as a convenience, and the information contained on such websites is not incorporated by reference into this letter.

# Unaudited Schedule of Investments\* (As of March 31, 2005)

(As of March	(As of March 31, 2005) Shares/				
Investment	<b>Principal</b>	<u>Value</u>			
AlphaSimplex Group, LLC Limited Liability Company Interest		125,000			
Cambrios Technologies Corporation Series B Convertible Preferred	1,294,025	1,294,025			
Chlorogen, Inc. Series A Convertible Preferred	4,478,038	785,000			
Continuum Photonics, Inc. Series B Convertible Preferred Stock Series C Convertible Preferred Stock	2,000,000 2,689,103	147,724 159,691 307,415			
Crystal IS, Inc. Series A Convertible Preferred	274,100	199,983			
CSwitch, Inc. Series A Convertible Preferred Stock	1,000,000	1,000,000			
Experion Systems, Inc. Series A Convertible Preferred Stock Series B Convertible Preferred Stock Series C Convertible Preferred Stock Series D Convertible Preferred Stock	294,118 35,294 222,184 64,501	$0\\0\\0\\-202,103\\202,103$			
Exponential Business Development Company Limited Partnership Interest		0			
Heartware, Inc. Series A-2 Non-Voting Preferred Stock	47,620	0			
Molecular Imprints, Inc. Series B Convertible Preferred Stock	1,333,333	2,000,000			
NanoGram Corporation Series I Convertible Preferred Stock Series II Convertible Preferred Stock	63,210 1,250,904	21,672 1,000,723 1,022,395			
Nanomix, Inc. Series C Convertible Preferred Stock	9,779,181	2,500,000			
NanoOpto Corporation Series A-1 Convertible Preferred Stock Series B Convertible Preferred Stock Series C Convertible Preferred Stock Warrants at \$0.4359 expiring 03/15/10	267,857 3,819,935 1,932,789 193,279	48,735 1,665,111 842,503 — 0 2,556,349			
Nanopharma Corp. Series A Convertible Preferred Stock Secured Convertible Bridge Note with 25 % Warrants	684,516 \$550,000	700,000 566,863			
Nanosys, Inc. Series C Convertible Preferred Stock	803,428	1,266,863 1,500,000			
Nanotechnologies, Inc. Series B Convertible Preferred Stock Series C Convertible Preferred Stock	1,538,837 473,903	0 0			
Nantero, Inc. Series A Convertible Preferred Stock Series B Convertible Preferred Stock Series C Convertible Preferred Stock	345,070 207,051 188,315	1,046,908 628,172 571,329 2,246,409			
NeoPhotonics Corporation Common Stock	60,580	9,105			
Series 1 Convertible Preferred Stock Warrants at \$0.15 expiring 3/12/11	1,831,256 30,426	2,014,677 304			
NeuroMetrix, Inc. Common Stock	1,137,570	2,024,086 10,863,793			
Nextreme Thermal Solutions, Inc. Series A Convertible Preferred Stock	500,000	500,000			
Optiva, Inc. Series C Convertible Preferred Stock	1,249,999	0			
Secured Convertible Bridge Note with 50% Preferred Stock Warrant coverage	\$750,000	0			
Questech Corporation		0			
Common Stock Warrants at \$1.50 expiring 11/16/05	646,954 1,250	724,588 0			
Warrants at \$1.50 expiring 08/03/06	8,500	0			
Warrants at \$1.50 expiring 11/21/07 Warrants at \$1.50 expiring 11/19/08	3,750 5,000	0			
Warrants at \$1.50 expiring 11/19/09	5,000	<u>0</u> 724,588			
Solazyme, Inc. Convertible Promissory Note	\$310,000	341,526			
Starfire Systems, Inc. Common Stock	375,000	150,000			
Series A-1 Convertible Preferred Stock	600,000	600,000 750,000			
Zia Laser, Inc. Series C Convertible Preferred Stock Total	1,500,000	1,500,000 \$33,709,535			

<sup>\*</sup>Selected quarterly financial information. The information contained herein does not include the full unaudited quarterly financial information. Please see the Company's report on Form 10-Q for the quarter ended March 31, 2005 for the unaudited financial information and notes thereto.

### CONSOLIDATED STATEMENTS OF ASSETS AND LIABILITIES\*

## **ASSETS**

		March 31, 2005 (Unaudited)	Dece	ember 31, 2004
Investments, at value (Cost: \$75,545,747 at 3/31/05, \$77,442,110 at 12/31/04)	\$ <u>\$</u>	73,900,723 411,956 1,598,985 17,100 164,427 2,469 421,347 255,874 76,772,881	\$ \$	76,244,682 650,332 1,591,971 10,000 58,960 2,480 542,489 260,537 79,361,451
LIABILITIES & NET ASSE	TS			
Accounts payable and accrued liabilities Accrued profit sharing Deferred rent Deferred income tax liability Total liabilities	\$	2,863,830 0 33,229 1,364,470 4,261,529	\$	2,905,658 311,594 34,930 1,364,470 4,616,652
Net assets	\$	72,511,352	<u>\$</u>	74,744,799
Net assets are comprised of: Preferred stock, \$0.10 par value,				
2,000,000 shares authorized; none issued	\$ 	0 190,776 85,658,150 (6,746,974) (3,185,069) (3,405,531) 72,511,352	\$ 	0 190,776 85,658,150 (4,961,123) (2,737,473) (3,405,531) 74,744,799
Shares outstanding	===	17,248,845		17,248,845
Net asset value per outstanding share	<u>\$</u>	4.20	<u>\$</u>	4.33

# $\begin{array}{c} \textbf{CONSOLIDATED STATEMENTS OF OPERATIONS*} \\ \textbf{(Unaudited)} \end{array}$

	Three Months Ended March 31, 2005	Three Months Ended March 31, 2004
Investment income:		
Interest from:		
Fixed income securities	\$ 221,498	\$ 55,853
Portfolio companies		683
Total investment income	260,108	56,536
Expenses:		
Profit-sharing provision (reversal)	(311,594)	0
Salaries and benefits	567,691	470,075
Administration and operations	321,961	159,299
Professional fees	272,465	79,061
Rent	48,682	33,737
Directors' fees and expenses	85,660	52,446
Depreciation	15,269	9,283
Custodian fees	5,564	2,500
Total expenses	1,005,698	806,401
Net operating loss	(745,590)	(749,865)
Net realized (loss) income from investments:		
Realized income (loss) from investments	(1,036,044)	793,389
Income tax provision	(4,217)	(6,796)
Net realized (loss) income from investments	(1,040,261)	786,593
Net realized (loss) income	(1,785,851)	36,728
Net (increase) decrease in unrealized depreciation on:		
Investment sales	1,363,891	915,118
Investments held	(1,811,487)	(131,331)
Net (increase) decrease in unrealized depreciation on investments	(447,596)	783,787
Net (decrease) increase in net assets resulting from operations:		
Total	\$ (2,233,447)	<u>\$ 820,515</u>
Per average outstanding share	\$ (0.13)	\$ 0.06
Average outstanding shares	17,248,845	13,798,845

#### **Portfolio Company Websites**

### Portfolio Company Website Address

AlphaSimplex Group, LLC www.alphasimplex.com
Cambrios Technologies Corporation www.cambrios.com
Chlorogen, Inc. www.chlorogen.com

Continuum Photonics, Inc. www.continuumphotonics.com

Crystal IS, Inc. www.crystal-is.com
CSwitch, Inc. www.cswitch.com

Experion Systems, Inc. www.experionsystems.com

Exponential Business Development Company

Heartware, Inc.

Molecular Imprints, Inc. www.molecularimprints.com

NanoGram Corporationwww.nanogram.comNanomix, Inc.www.nano.comNanoOpto Corporationwww.nanoopto.com

Nanopharma Corp.

Nanosys, Inc.

Nanotechnologies, Inc.

Nantero, Inc.

NeoPhotonics Corporation

NeuroMetrix, Inc.

Nextreme Thermal Solutions, Inc.

Optiva, Inc.

www.nanosysinc.com

www.nanoscale.com

www.nantero.com

www.neophotonics.com

www.neurometrix.com

www.nextremethermal.com

www.nextremethermal.com

www.optivainc.com

Questech Corporation www.questechmetals.com
Starfire Systems, Inc. www.starfiresystems.com
Solazyme, Inc. www.solazyme.com
Zia Laser, Inc. www.zialaser.com

### Venture Capital Investments at March 31, 2005

### Investments, at Value

Tiny Technology	\$22,518,639	66.8%
Cambrios, Inc.	1,294,025	
Chlorogen, Inc.	785,000	
Continuum Photonics, Inc.	307,415	
Crystal IS, Inc.	199,983	
CSwitch, Inc.	1,000,000	
Molecular Imprints, Inc.	2,000,000	
NanoGram Corporation	1,022,395	
Nanomix, Inc.	2,500,000	
NanoOpto Corporation	2,556,349	
Nanopharma Corp.	1,266,863	
Nanosys, Inc.	1,500,000	
Nanotechnologies, Inc.	0	
Nantero, Inc.	2,246,409	
NeoPhotonics Corporation	2,024,086	
Nextreme Thermal Solutions, Inc.	500,000	
Optiva, Inc.	0	
Questech Corporation	724,588	
Solazyme, Inc.	341,526	
Starfire Systems, Inc.	750,000	
Zia Laser, Inc.	1,500,000	
Non-Tiny Technology	\$11,190,896	33.2%
AlphaSimplex Group LLC	125,000	
Experion Systems, Inc.	202,103	
Exponential Business Development Company	0	
Heartware, Inc.	0	
NeuroMetrix, Inc.	10,863,793	
Total*	\$33,709,535	100.0%